A Reading List on

LEADERSHIP, MANAGING HUMAN RESOURCES and ORGANIZATIONAL BEHAVIOR

Selected by James G. Clawson, Professor Emeritus, Darden GSB UVA for more information see my web site: http://faculty.darden.edu/clawsonj/updated April 7, 2018

** = books on my **TOP FIVE** non-fiction list

GENERAL PERSPECTIVES

Powered by Feel: how individuals, teams, and companies excel, James Clawson & Doug Newburg, World Scientific, 2009. (on the relationship between feel and performance)

The Power of Full Engagement, Managing Energy, Not Time, Is the Key to High Performance and Personal Renewal, Jim Loehr and Tony Schwartz, Free Press, 2005.

On Leadership, John Gardner, Free Press, 1990.

The Leadership Challenge, James Kouzes and Barry Posner, Jossey-Bass, San Francisco, 1987.

Driven, Paul Lawrence, Paul and Nitin Nohria, Jossey-Bass, San Francisco, 2001. (four instinctual drives of humans) *Executive Instinct*, Nigel Nicholson, Crown Publishing, New York, 2000. (leadership instincts)

** Organizational Culture and Leadership, Ed Schein, Jossey-Bass, San Francisco, 1985. (uncovering semi-conscious cultural assumptions)

Outliers: The Story of Success, Malcolm Gladwell, Little Brown, 2008.

**A Short History of Nearly Everything, Bill Bryson, Broadway, 2010.

A Briefer History of Time, Stephen Hawking and Leonard Mlodinow, Bantam, 2007.

The First Three Minutes: A Modern View of the Origin of the Universe, Steven Weinberg, Basic, 1977.

The Greatest Story on Earth, Richard Dawkins, Free Press, 2010.

A Song of Humanity: A Science-Based Alternative to the World's Scriptures, Only One Man, Lulu, 2016. (My summary of everything I've learned and what others have learned from around the world.)

Thinking Fast and Slow, Daniel Kahneman, Farrar, Straus and Giroux, 2011

Moral Tribes: Emotion, Reason, and the Gap Between Us and Them, Joshua Greene, Penguin, 2013.

PERSONAL PERSPECTIVES

Balancing Your Life: Executive Lessons for Work, Family and Self, James Clawson, World Scientific, 2009. The Virus of the Mind: the New Science of the Meme, Richard Brodie, Integral Press, Seattle, WA, 1996.

Flow: The Psychology of Optimal Experience, Mihalyi Csikszentmihalyi, Harper & Row, New York, 1990.

** The Evolving Self: a Psychology for the Third Millennium, Mihalyi Csikszentmihalyi, Harper & Collins, New York, 1993.

7 Habits of Highly Effective People, Stephen Covey, Simon & Schuster, 1989.

They F*** You Up: How to Survive Family Life, Oliver James, Bloomsbury, 2010.

** A Guide to Rational Living, Albert Ellis and Robert Harper, Wilshire Book Company, North Hollywood, CA, 1975.

Working Ourselves to Death, and the Rewards of Recovery, Diane Fassel, Harper, New York, 1990.

Choice Theory, William Glasser, Harper Perennial, New York, 1999.

Emotional Intelligence, Daniel Goleman, Bantam, New York, 1995.

Please Understand Me, David Keirsey and Bates, Marilyn, Prometheus Books, Del Mar, Ca, 1984. (Explains the Myers Briggs Type Indicator.)

The Road Less Traveled, Scott Peck, Touchstone, New York, 1978.

Shadow Syndromes, The Mild Forms of Major Mental Disorders that Sabotage Us, John Ratey, and Johnson, Catherine, Bantam, New York, 1997.

On Becoming a Person, Carl Rogers, Mariner/Houghton Mifflin, 1995.

The Drama of the Gifted Child, Alice Miller, Basic Books, New York, 1990. ('Gifted' meaning genetics and childhood programming.)

You Just Don't Understand, Deborah Tannen, Ballentine, New York, 1990. (more on MBTI)

Necessary Losses, Judith Viorst, Fawcett, 1986. (how to deal with what you didn't get growing up)

STRATEGIC THINKING

Every Business is a Growth Business, Ram Charan, and Noel Tichy, 1998, ISBN: 0812928792

The Innovator's Solution, Clayton Christensen and Michael Raynor, HBS Press, Boston, 2003.

Future Perfect, Stan Davis, Addison-Wesley, 1987.

Competing for the Future, Gary Hamel, and C.K. Prahalad, HBS Press 1994.

The Future of Management, Gary Hamel, Harvard Business School Press, 2007

The Ultimate Advantage, Ed Lawler, III, Jossey-Bass, San Francisco, 1992.

The Future of Human Resource Management, Mike Losey, Sue Meisinger, and Dave Ulrich, John Wiley, 2005.

The Human Equation, Jeffrey Pfeffer, Harvard Business School Press, Boston, 1998.

The Experience Economy, Joe Pine, and Jim Gilmore, Harvard Business School Press, Boston, 1999.

Competitive Strategy, Michael Porter, Free Press, New York, 1980.

The Art of the Long View, Peter Schwartz, Double-day Currency, 1991. (scenario planning)

CREATIVITY AND INNOVATION

Change by Design: How Design Thinking Transforms Organizations and Inspires Innovation, Tim Brown, Harper Collins, New York, 2009.

The Designing for Growth Field Book: A Step-by-Step Project Guide, Jeanne Liedtka, T. Ogilvie, R. Brozenske, Columbuia Business Press, New York, 2014.

Creativity at Work: Developing the Right Practices to Make Innovation Happen, deGraff, Jeff and Katherine A. Lawrence, Jossey Bass, 2002.

Innovate Like Edison, Gelb, Michael J. Gelb and Sarah Miller Caldicott, Dutton, 2007.

Learning to Think like Leonardo daVinci, Michael Gelb, Delacorte Press, New York, 1998.

Discover Your Genius: How to Think like History's Ten Most Revolutionary Minds, Michael Gelb, HarperCollins, New York, 2002.

What a Great Idea!, Charles Thompson, Harper Perennial, New York, 1992

A Whack on the Side of the Head, Roger Von Oech, Creative Think, Menlo Park, CA, 1983.

INTERPERSONAL AND TEAM PERSPECTIVES

Organizing Genius, Warren Bennis, Addison-Wesley, Reading, MA, 1997.

Influence: The Psychology of Persuasion, Robert Cialdini, Quill, New York, 1993.

Influence without Authority, Allan Cohen, and David Bradford, John Wiley & Sons, 1991.

Team Building: Proven Strategies for Improving Team Performance, Bill Dyer, Gibb Dyer, Jeffrey Dyer, Jossey Bass, 2007.

ORGANIZATIONAL PERSPECTIVES

The Living Company, Arie DeGeus, HBS Press, 1997.

Managing Human Assets, Michael Beer, Bert Spector, Paul R. Lawrence, D. Quinn Mills, and Richard E. Walton, New York: The Free Press, 1984.

Punished by Rewards: The Trouble with Gold Stars, Incentive Plans, A's, Praise, and Other Bribes, Alfie Kohn, Mariner, NY, 1999.

"Strategic Human Resource Management," Noel Tichy, et.al., *Sloan Management Review*, Winter 1982, Vol. 23, Issue 2, p. 47-62.

The Fifth Discipline: The Art and Practice of the Learning Organization, Peter Senge, Doubleday, New York, 1990.

The Necessary Revolution, Peter Senge, US Green Building Council, 2008.

Career Dynamics, Edgar Schein, Addison-Wesley, Reading, MA, 1978.

Control Your Destiny or Someone Else Will, Noel Tichy and Stratford Sherman, HarperCollins, 1994.

Strategy Maps: Converting Intangible Assets into Tangible Outcomes, Robert S. Kaplan and David P. Norton, Harvard Business Review Press, 2003.

MANAGING CHANGE

Leading Change, John Kotter, HBS Press, 1996.

Good to Great, James Collins, Harper Collins, New York, 2001.

Reengineering the Corporation, Michael Hammer, & James Champy, Harper Business, New York, 1993. Intentional Revolutions, Edwin Nevis, Lancourt, Jon, and Vassallo, Helen G., Jossey-Bass, San Francisco, 1996. Leading Change, James O'Toole, Jossey-Bass, San Francisco, 1995.

Changing for Good, James Prochaska, Norcross, John C., and DiClemente, Carlo C., HarperCollins, 1994. Deep Change, Robert Quinn, Jossey-Bass, San Francisco, 1997.

Process Consultation, Ed Schein, Addison-Wesley, Reading, MA, 1969.

Change, Paul Watzlawick, Weakland, John H., and Fisch, Richard, Norton, New York, 1974.